

## **Businessland Hungary**

👤 9.80 million people, 93,000 sq km

19 counties, capital: Budapest

Highly developed road, railway, air and water transport system

Q<sup>≡</sup> Human Development Index (2019): ▲ 0.845



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SMEs provide 60% of employment, contribute to GDP by 40%

#### Core industries and services

Automotive and Machinery

Electronics

**Pharmaceutical** 

Communication

Tourism

Logistics

R&D

SSC

Medical Engineering

IT

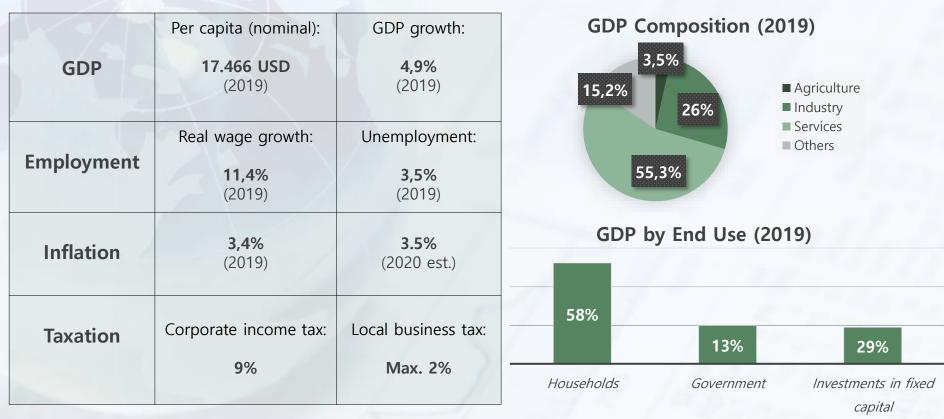
Water Management

Food

Chemical

Industry

## **Businessland Hungary**



### **Total trade turnover**

### 213 billion EUR (2019)

Main export partners: (2019)

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Germany, Slovakia, Italy, Romania, Austria, France, Poland, Czech Republic, Netherlands, UK, USA Main import partners: (2019)

Germany, China, Austria, Poland, Netherlands, Czech Republic, Slovakia, Italy, Russia, France, Romania

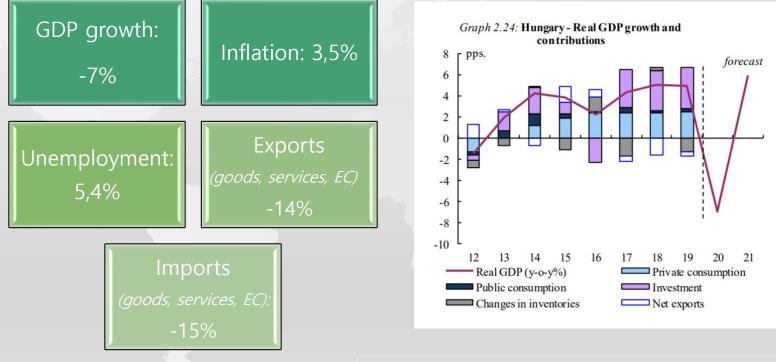
Export: 109 billion €

Import: 104 billion €

4,2% growth (2019/2018)

5,7% growth (2019/2018)

## **Economic outlook 2020**



Source: European Economic Forecast. Summer 2020. European Comission.

## Five-point economy protection plan

Preserving jobs: government will, among other measures, take over portion of wage payments from firms, that have had to shorten work hours due to coronavirus epidemic

Job creation: the government allocates HUF 450 billion (EUR 1.23 billion) to investments for job creation **Providing support** for hard-hit economic sectors: tourism, construction, hospitality, entertainment industry, agriculture, health industry, food industry, logistic, public transport. Exemption from the obligation to pay social security and health insurance contributions until mid-2020

Loans: HUF 2 trillion worth of preferential, governmentbacked loans available to Hungarian companies **"Family and Pensioner Protection Program."** The government will gradually reintroduce 13th month pensions.

## New export support and investment promotion program

• 3 new products for businesses by Hungary's Eximbank

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- Preferential loans available to companies for investments
- Working capital loans with 0,1% interest rate on the loan for small businesses that apply for it within a year
- In addition, Eximbank launched a guarantee and insurance scheme that will enable businesses to maintain their commercial bank loans and shield them from the negative effects of late payments in export markets

### **Other export promoting measures**

From 24 August 2020 HUF 23 billion (EUR 65.2 million) government support scheme directed at companies aiming at expanding their export capacity and establishing a physical presence in foreign countries

• Each company can win up to HUF 3 billion support



## **Hungarian Chamber of Commerce and Industry**

Hungary's Largest Business Association

600.000 Registered companies in the fields of trade and industry

22.000 Voluntary members

Present in Hungary since 1850



**Umbrella Organization** Coordinating 23 regional chambers covering the whole country



**Members: from multinational to single enterprises** Producing 2/3 of the Hungarian GDP



**Mission & Vision** 

To stimulate a vibrant local economy and increase Hungarian exports by improving small and medium sized companies' market positions at international level



## **Main Services**



Development of international business relations



Vocational training



Marketing and business information



Arbitration Court

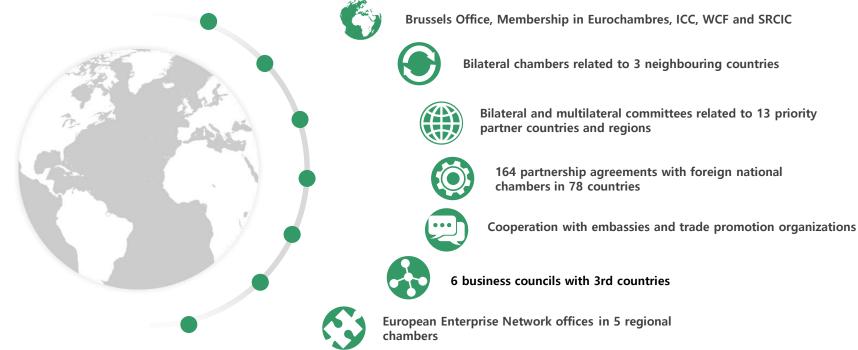


Issue and authentication of trade documents



"Széchenyi" Card System financial support to SMEs

## **HCCI** International Relations



Brussels Office, Membership in Eurochambres, ICC, WCF and SRCIC

## **Services in the Field of Internationalization**

International Department

**Trade related events** 

**Business Missions** 

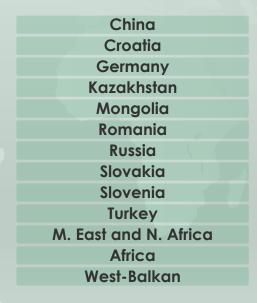
**Business Information** 

**Export directory** 

**Export Guide** 

**Newsletters** 

#### 13 Committees for Foreign Relations



## **6** Joint Business Councils Cuban Algerian Egyptian Saudi Taiwanese Vietnamese

## **Bilateral relations**

1994 – Memorandum of Understanding between the Croatian Chamber of Economy and the Hungarian Chamber of Commerce and Industry

#### **Hungarian-Croatian Committee**

- founded on 11 July 2012 at the initiative of the Hungarian Chamber of Commerce and Industry
- hosted by the Chamber of Commerce and Industry of Pécs-Baranya and the Chamber
- of Commerce and Industry of Somogy
- more than 60 members (Baranya, Somogy, Zala counties) and the circle of members is constantly expanding, the goal is the national coverage

#### Aims of the Committee

- taking care of the economic and trade relations between the two countries,
- promotion and protection of the economic interests of the members,
- professional support, partnering services,
- lobbying power, legal advice

## **Bilateral relations**

**Hungarian-Croatian Committee** 

#### Tasks of the Section

- personalized counselling,
- organization of information events,
- participation at exhibitions and fairs,
- organization of international matchmaking events

#### Partners

- Croatian territorial chambers,
- the offices and colleagues of the Croatian Enterprise Europe Network,
- the Central European Trade Development Network (HEPA Osijek),
- the General Consulate of the Republic of Croatia in Hungary,
- Hungary's foreign representation offices

## Hungarian-Croatian trade volume (million EUR)

	Export			Import		
	2017	2018	2019	2017	2018	2019
Total	1576,05	1665,8	1843,52	578,91	615,88	799,18

	Exp	oort	Import		
	January-June 2019	January-June 2020	January-June 2019	January-June 2020	
Total	995,6	801,75	326,02	413,08	

## **Potential areas of cooperation**

Water management

Wastewater and waste treatment technologies

Alternative and renewable energies

Agriculture and food processing technologies

ICT

Gas and oil industry equipment

**R&D** knowledge and technology transfer

Medicines and medical equipment

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