

PROGRAMME



Seminar

ADVANCED APPLICATION OF INTERNATIONAL BANKING INSTRUMENTS

Guarantees, Sanctions and Case Studies

29 MAY 2026 | HGK

9:00 – 9:30	Registration
9:30 – 9:40	Welcome speech <ul style="list-style-type: none">• Marina Rožić, Secretary General, CCE and ICC Croatia
Speaker: Dr. Andrea Hauptmann , Consultant for Trade Finance, Hauptmann Consulting	
9:40 – 10:40	The Impact of International Sanctions and Force Majeure Clauses on Banking Instruments
10:40 – 11:00	Coffee break
11:00 – 12:00	Temporary injunctions Transfer of rights under the guarantee: <ul style="list-style-type: none">○ Transfer of the right to demand payment (Transfer of the guarantee)○ Transfer of the right to receive proceeds (Assignment of proceeds)○ Differences between the right to demand vs. the right to receive○ Regulation of the transfer (guarantee amendments, required documentation, etc.)○ Presentation of documents○ Transfer in favour of a bank as collateral (procedures, regulation, and practical handling)
12:00 – 13:00	Lunch & Networking
13:00 – 14:30	Guarantees Around the World LC Confirmation vs Indirect Guarantees Irrevocable Reimbursement Undertaking (IRU)
14:30 – 14:50	Coffee Break
14:50 – 16:20	Case Studies on LCs and Guarantees
16:20 – 16:30	Closing remarks and distribution of certificates